



Director of Golf

Mississauga Golf & Country Club (MGCC), one of Canada's premier private all-season golf clubs, is seeking a **Director of Golf**.

One of Canada's oldest and most storied golf clubs, MGCC has embraced change over the years to meet members' evolving needs and expectations, and to attract new members. We are committed to remaining true to our traditional values while continuously evolving to stay current within the changing private club market.

Mississauga Golf & Country Club Profile

- Mississauga is one of Canada's most prestigious and historic golf clubs, a place where its highly regarded golf course is central to more than 100 years of greatness.
- Founded in 1906, MGCC is a year-round private club that combines the heritage of an outstanding valley golf course and stately Tudor Clubhouse with premier contemporary standards for sporting (golf, curling, tennis and fitness), dining and social amenities
- MGCC prides itself on a diverse membership of 1,400 members and an outstanding Tier One golf course famous for its excellence
- 20-hole Stanley Thompson golf course configured to provide 18-hole championship course and 18-hole shorter course. Hosts approximately 28,000 rounds of golf per season
- The Club has played host to numerous premier events, including six Canadian Opens (1974, 1965, 1951, 1942, 1938 and 1931), the Royale Cup Canadian Women's Amateur Championship (1998), the Canadian Men's Amateur Championship (2006) and the 2001 Canada Senior Open, a PGA Champions Tour event
- We have also received the prestigious Audubon Cooperative Sanctuary Certification, in recognition of our commitment to conserving natural resources and protecting the environment.
- The Club is committed to consistently providing all members, their families and guests with a first-class experience in a warm and welcoming environment. Our culture is inclusive, fostering a camaraderie that makes the Club feel like our members' "home away from home"
- Our Tudor Clubhouse is a spectacular venue for casual and fine dining, banquets, weddings and various social events and functions
- Gross Club revenues are approximately \$9M. Staff team headcount is up to 220 during peak season

Position Details

An integral member of the Senior Management Team and reporting to the Chief Operating Officer, you will operate our golf operations at high service levels as expected by our membership and guests. Mississauga has had significant recent capital upgrades in our clubhouse as well as the addition of forward tees and a complete bunker renovation last year.

At Mississauga Golf & Country Club we offer an attractive compensation package commensurate with experience.

Position Summary

As a key member of our Senior Management team, our Director of Golf / Head Golf Professional will play a pivotal role in exceeding the expectations of our members and upholding the long-standing value of traditionalism that makes us a leader in the industry.

Key Responsibilities

Reporting to the Chief Operating Officer, this coveted role will present the opportunity to:

- Manage the entire golf operation, including the Pro Shop, practice range, merchandising of inventory, employee training, teaching and academy programs.
- Enthusiastically promote the game of golf and excellence in every member and guest experience at MG&CC.
- Lead and advance our comprehensive teaching program, including clinics and private instruction.
- Direct and organize all golf activities, including member and invitational events/tournaments, practice range facility, game reservation program, back shop and cart operations.
- Build and manage a strong team of golf professionals, pro shop staff and back shop team members
- Be a visionary leader, demanding respect and representing the Club with pride in support of our image and traditions.
- Manage golf-related administration and financial activities such as budgeting and reporting.
- Actively participate in golf committees, external events and conferences and serve as an ambassador in the industry.

Professional qualifications

- Related experience in a high-end Golf & Country Club environment.
- Demonstrated member service orientation with a commitment to exceeding expectations.
- Business sense as it relates to Pro Shop management within a private golf club.
- Class "A" professional capable of playing at a high level.

- Member in good standing with the PGA of Canada.
- Strong leadership and relationship building attributes.
- Collaborative contributor to the Senior Management team with a Club-wide perspective and focus.
- Commitment to excellence in all aspects of the game of golf
 - Organization & promotion of events / tournaments
 - Understanding of teaching
 - Ability to tactfully enforce the rules and regulations of golf and of the Club

Interested individuals are invited to send their detailed resume and credentials in strict confidence to **Nilsa Basilio, Director of Human Resources** at nbasilio@mississauguagolf.com by **February 20th, 2019**.

MGCC is an equal opportunity employer and we would like to thank all applicants for their interest. All applications and responses will be held in strict confidence. Please note that we will only be contacting the candidates under consideration.

In accordance with the Accessibility for Ontarians with Disabilities Act, 2005 and the Ontario Human Rights Code Mississauga Golf and Country Club will provide accommodations throughout the recruitment and selection process to applicants with disabilities. If selected to participate in the recruitment and selection process, please inform Human Resources of the nature of any accommodation(s) that you may require.